



## **Job Title: Marketing Manager – Molecular Biology**

**Company Information:** OriGene Technologies (Rockville, MD) is a biotech company commercializing in gene-related reagent tools for life science research. Recognized globally as one of the world's largest sources for cDNA clones, recombinant proteins, and antibodies; OriGene continues to offer innovative tools for researchers working on CRISPR, new-assay development and in-vitro diagnostic field. For more information, please visit our website: [www.origene.com](http://www.origene.com)

### **Summary of Position**

This is a hands-on position responsible for growing company's revenue and market share of molecular biology product line by developing and implementing strategic and tactical marketing programs.

### **Responsibilities and Job Duties**

- Design and execute marketing plan to increase market share and revenue for the molecular biology product portfolio.
- Measure and report the impact of marketing campaigns and activities using OKR principles.
- Create innovative marketing tools such web page, datasheet, FAQ, blog, video, webinar, brochure and more to promote the molecular biology product portfolio.
- Manage impactful product launches including communication strategy, market assessment, pricing, competition, early adopter studies, demand generation, development of sales tools.
- Work with R&D teams to developing new products and design product launch for online/offline channels.
- Provide product positioning material and training for sales/distributor/technical support teams.
- Collaborate cross-functionally with IT, Operations, R&D and Manufacturing to ensure all products can be delivered with correct documents.
- Attend tradeshow. Annual travel of 3-5 short trips (< 5 days) are required.
- Maintain, upgrade product lines: cDNA clone, CRISPR, RNAi, Transfection reagents, Lentivirus, PCR products

### **Minimum Qualifications**

#### Education & Experience

- Master degree in life science discipline with good knowledge on molecular biology
- 3 years of marketing or equivalent experience in a customer facing role.
- Good understanding of molecular biology techniques (Clones, cloning, PCR, CRISPR, Lentivirus technology) and its applications
- Demonstrated knowledge of marketing tactics and practices. Previous experience in digital marketing a plus

#### Knowledge, Skills and Abilities

- Excellent English-writing, speaking and proof-reading skills are essential.
- Must be a team player with ability and desire to collaborate diverse staff and support customers.
- Must be proficient in the use of Microsoft software (word processing, email, PPT, Excel, etc)

- Strong project management skills
- Organized and self-motivated.

### **Supervisory Responsibilities**

No.

### **Preferred Qualifications**

- PhD degree in Molecular Biology preferred
- Lab experience
- Proficiency in Mandarin, Chinese is preferred

### **What we offer**

At OriGene, we offer you can have a great job, and an opportunity to build a career

- Training and career development
- Financial security through competitive compensation & performance bonus
- Health care ad well-being programs including medical, dental, and vision.
- Paid time off
- 401(k) retirement saving with a 6% company match.

**This position is not approved for relocation assistance.**

**To apply for this role, please send your CV/Resume along with a cover letter to [jobs@origene.com](mailto:jobs@origene.com). Please Reference “Marketing Manager – Molecular Biology” in the Subject Line.**